



TECHNICAL SERVICE

OPTIMUM FLEET RECOMMENDATION

Maximising product performance for individual customer requirements

Optimum Fleet Recommendation (OFR) is a service provided by Komatsu's Technical Services Department, as a way to maximise the performance of equipment based on individual customer requirements.

Our experienced staff assess each customer's working environment and make recommendations on the best available options that would enhance

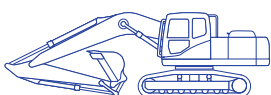
productivity and maximise machine performance.

The OFR assessment applies to fleet recommendations for future tenders, as well as assessments on a current working scenario where advice can be given based on the circumstances.

In today's ever competitive mining industry, it is essential for a customer to

achieve maximum job efficiency in their working environment and gain every advantage to increase production.

As an Original Equipment Manufacturer (OEM), our commitment is to deliver durable parts and offer reliable services in a timely manner, to ensure your machine's performance is never compromised.



KOMATSU
Driven by your success

MAXIMISE THE RETURN ON YOUR INVESTMENT

With Komatsu's Optimum Fleet Recommendation (OFR) service, we work with our customers to:

- Maximise the reliability and durability of their equipment
- Improve fleet performance
- Minimise machine downtime



THE OPTIMUM ADVANTAGE

Quality workmanship, commitment and expertise each time — every time

Services Available

As part of the OFR service, we offer a range of options ideal to address the various needs of our customers. They include:

Fleet Recommendations: To ensure that our customers select the right equipment to suit their specific job requirements.

Machine Compatibility: Working with our customers to deliver machinery that is best suited to an existing fleet.

Maximum Productivity: With our expert advice, we are able to help our customers keep their machines running at their optimal level to achieve maximum productivity.

Job Efficiency: Assessing and addressing areas of operation that are not reaching full potential.

Specification Comparisons: Provide a comparative view against a competitor's performance.

Fuel Consumption: Providing options to reduce costs, but still maintaining productivity levels, by assessing machine operating practices.

Cycle Time: Breaking down cycle times and identifying areas for improvement, to help increase machine productivity.

TALPAC Analysis: To evaluate the productivity and economics of truck and loader hauling systems using the standard mining industry haulage software application.

With guidance from our experienced team, you will not only be buying the right machine for the right job, but can have your equipment working to its maximum capacity, which in turn means high job efficiency, increased production and optimal component life.

Expert advice from a global leader

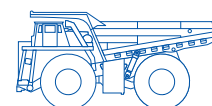
Komatsu Australia is a leading distributor of industrial equipment for the mining market. We manage the largest factory-backed sales and

service network of any equipment supplier across Australasia and are currently operating 37 branches across Australia, New Zealand and New Caledonia.

Customer Support

Systems can be sophisticated and products outstanding, but ultimately their effectiveness relies on the expertise of the people behind them. When you invest in Komatsu, you are buying into a wealth of expertise, quality products, service and commitment.

Our staff are highly skilled, with many serving with us for many years. With more than 1,500 employees, Komatsu Australia has the talent and expertise to provide you with the best solutions. No matter how big or small your requirements are, Komatsu offers total customer support.



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